# START YOUR JOURNEY TODAY!



## START UP OPTIONS

I'm excited to walk you through your

personalized Beauty Routine



Begin your Mary Kay journey with Mary Kay eStart!



Coptional: Add-on Mary Kay Pro Start!

# ••••••GET SET FOR A BEAUTIFUL YOU•••••••































Facial Pee

868



Flawless Set \$42

Perfecting Set \$52

Naturally Oil \$50

Travel Roll Up Bag

MK Skin Care

Line \$80

(unfilled) \$36

CS Booster \$38 each

Satin Set \$60



\$78

Dash Out the Door

Wary Kay Ash

\$50

IT'S HER STORY

IT'S NOT HISTORY

AND OUR STORY

**MY MISSION** 

MY GOALS

**MY VISION** 







Bestie Bundle \$38













































| <ul> <li>YOUR FOLLOW UP<br/>Circle your preference</li> <li>Weekday or Weekend?</li> <li>Morning, Afternoon or Evening?</li> <li>Skin Care Social or Beauty Bar/Bingo</li> </ul> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Birthday:<br>Hostess:<br>Like it, Love it, Want it FREE or 50% Off?<br>Write it below.                           | HASHTAG PARTY BOARD<br>Name:<br>Cell #:<br>Email:<br>Address:                                                                                                             |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 15.<br>16.<br>17.<br>17.<br>18.<br>19.<br>19.<br>19.<br>10.<br>10.<br>10.<br>10.<br>11.<br>11.<br>11.<br>11                                                                      | 7.       9.       8.       7.       9.         10.       10.       10.       10.       10.       11.         11.       10.       10.       10.       10.       10.         11.       10.       10.       10.       10.       10.         11.       11.       11.       11.       11.       11.       11.         11.       11.       11.       11.       11.       11.       11.       11.         11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11.       11. <td></td> <td>Name       Phone       Over 25         1.      </td> |                                                                                                                  | Name       Phone       Over 25         1.                                                                                                                                 |
| how this opportunity could fit into your life?         1       2       3       4       5       6       7       8       9       10         • Closing Questions:       1.          | <ul> <li>Prizes &amp; Praise</li> <li>Personal Growth</li> <li>Flexibility</li> <li>Be Your Own Boss</li> <li>Extra Money</li> <li>MK Philosophy</li> <li>After seeing what I do today, would you ever consider doing what I do to make some extra money? (You won't hurt my feelings!)</li> <li>Yes O Maybe O No</li> <li>Does saving money excite you?</li> <li>OYes O No</li> <li>On a scale from 1-10 (10 being the highest), how interested are you in learning more about</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | <ul> <li>How many friends would you like to invite to your follow up appointment?</li> <li>1-2 Friends</li></ul> | <ul> <li>IVALUE YOUR FEEDBACK</li> <li>Did you enjoy your time today?</li> <li>25 O Yes O No</li> <li>Do you like the way your skin feels?</li> <li>O Yes O No</li> </ul> |

#### MY MISSION. MY VISION. MY GOALS.





your personalized Beauty Routine! I'm excited to walk you through 

and hold it with 3+ Book a party today (unfilled) Pro Palette! friends to get a FREE

Contour Set | \$78









Base-ics Set | \$59



TODAY

Buy 2 sets, get a 3rd set 50% OFF

Brush Bundle | \$68

Glam Girl Set | \$160

Petite Color Set | \$54

ONLY!

Buy 3 sets, get a 4th set

Optional: Add-on Mary Kay Pro Start!

# **••••••••••••** EXPLORE EVERY HUE OF YOU! •••••••••

Ask me about building your own custom color bag



eSTART

## isnoobroi

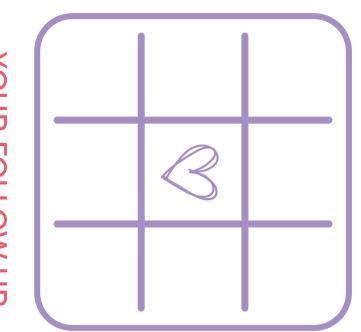
START YOUR JOURNEY TODAY!

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## HASHTAC PARTY BOARD

| Name:     |
|-----------|
| Cell #:   |
| Email:    |
| Address:  |
| Birthday: |
| Hostess:  |

Like it, Love it, Want it FREE or 50% Off? Write it below.



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### Weekday or Weekend? YOUR FOLLOW UP Circle your preference

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• Skin Care Social or Beauty Bar/Bingo Morning, Afternoon or Evening?

OF FRIENDSHIP

4. The Initiator 3. The Party Girl 6. The Adventurer 5. The Trendsetter 2. The Collector 1. The Millenial

12. The Beauty Expert 11. The Competitor 10. The Go- Getter 9. The Connector 8. The Comedian 7. The Engaged Girl

## HO DO YOU KNOW?

| 2. | 1. | 0. |  |  |  |  | Name  |  |
|----|----|----|--|--|--|--|-------|--|
|    |    |    |  |  |  |  | Phone |  |

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## VALUE YOUR FEEDBACK...

- Did you enjoy your time today?
- O Yes O No
- Do you like the way your skin feels? O Yes O No
- How many friends would you like to invite to your follow up appointment?

○ 1-2 Friends ○ 3-6 Friends ○ 6+ Friends

- Which benefits from the opportunity appeal to you most?
- O Personal Growth O Prizes & Praise Products
- O Be Your Own Boss O Extra Money O Flexibility

MK Philosophy

After seeing what I do today, would you ever extra money? (You won't hurt my feelings!) consider doing what I do to make some

○Yes ○ Maybe ○ No

Does saving money excite you?

○Yes ○No

On a scale from 1-10 (10 being the highest) about how this opportunity could fit into how interested are you in learning more

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Closing Questions:

your life? Ы

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Thank you for your time today. Return this paper in person or take a picture to claim your gift.

### START YOUR JOURNEY TODAY!



#### **START UP OPTIONS**



Begin your Mary Kay journey with Mary Kay eStart!



Ask me about building your own custom color bag!









Flawless Finish Set | \$72





Brush Bundle | \$68





Petite Color Set | \$54



Contour Set | \$78







Book a party today and hold it with 3+ friends to get a FREE (unfilled) Pro Palette!

| Name:                                                                                                                                                                                                                          | Phone:                                                                                                                                                                                                                                   |                                                                                                               | Date:                                                                                                              |                                                                                       |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
| Consultant Name:                                                                                                                                                                                                               |                                                                                                                                                                                                                                          | Hostess Name                                                                                                  | e:                                                                                                                 |                                                                                       |
| <ul> <li>Which benefits from the Products Flexibia</li> <li>Personal Growth</li> <li>After seeing what I do the I do to make some extra Ves</li> <li>Does saving money excession</li> <li>On a scale from 1-10 (10)</li> </ul> | ur skin feels? Yes N<br>Id you like to invite to yo<br>3-6 Friends 6+ Frien<br>e opportunity appeal to<br>lity Extra Money 6<br>Be Your Own Boss 6<br>coday, would you ever co<br>a money? (You won't hu<br>Maybe No<br>cite you? Yes No | ur follow up<br>nds<br>you most?<br>Prizes & Praise<br>MK Philosophy<br>nsider doing what<br>rt my feelings!) | S. The Millenial S. The Trendsetter The Collector 6. The Adventurer T. The Engaged C The Initiator 8. The Comedian | r 10. The Go- Getter<br>11. The Competitor<br>12. The Beauty Expert<br>KNOW?<br>Phone |
| 1 2 3 4 5 6<br>• Closing Questions: 1                                                                                                                                                                                          |                                                                                                                                                                                                                                          | ready to get started!                                                                                         | 9.       10.       11.                                                                                             |                                                                                       |
| 2.<br><b>E</b><br><b>Bestie Bundle   \$38</b><br><b>Constant Bundle   \$68</b>                                                                                                                                                 | Ask me about building<br>Ask me about building<br>Fase-ics Set   \$59                                                                                                                                                                    |                                                                                                               | F YOU! •••••<br>r bag!<br>\$72 Dash of Col                                                                         |                                                                                       |
| TODAY<br>ONLY!                                                                                                                                                                                                                 | Buy 2 sets, get a 3rd<br>50% OF<br>Buy 3 sets, get a 4th<br>FREE!                                                                                                                                                                        | F                                                                                                             | Book a party t<br>and hold it wit<br>friends to get<br>(unfilled) Pro F                                            | th 3+<br>a FREE                                                                       |





#### START UP OPTIONS





Optional: Add-on Mary Kay Pro Start!

Begin your Mary Kay journey with Mary Kay eStart!





TW Ultimate Miracle Set \$150



Repair Set \$215



Microdermabrasion Plus Set \$58





Perfecting Set \$52



Bestie Bundle \$38



CS Retinol Set \$120



Naturally Oil \$50



Detox & Destress D \$78



CS Booster \$38 each



Travel Roll Up Bag (unfilled) \$36







C Strand Constraints

#### Name:

#### Phone:\_\_\_\_\_

Date:

#### Consultant Name: \_\_\_\_\_ Hostess Name: \_\_\_\_\_

- Did you enjoy your time today? Yes No
- Do you like the way your skin feels?  $\bigcirc$  Yes  $\bigcirc$  No
- How many friends would you like to invite to your follow up appointment?
  - 1-2 Friends ○ 3-6 Friends  $\bigcirc$  6+ Friends
- Which benefits from the opportunity appeal to you most? ○ Flexibility O Extra Money ○ Products OPrizes & Praise O Personal Growth O Be Your Own Boss ○ MK Philosophy
- After seeing what I do today, would you ever consider doing what I do to make some extra money? (You won't hurt my feelings!)

○ Yes ○ Maybe  $\bigcirc$  No

- Does saving money excite you? Yes No
- On a scale from 1-10 (10 being the highest), how interested are you in learning more about how this opportunity could fit into your life?

1 2 8 3 4 5 6 7 9 10 (= I'm ready to get started!

- Closing Questions: 1.\_\_\_\_\_

#### \_\_\_\_\_ 3.\_\_\_\_

#### **Beauty of Friendship**

The best compliment you can give me is to share me with friends and family. When they book and hold their appointment with me, I will give them a free gift from you!

| 1   |  |  |  |
|-----|--|--|--|
| 2   |  |  |  |
| 3.  |  |  |  |
| 4.  |  |  |  |
| 5   |  |  |  |
| 6   |  |  |  |
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| 8.  |  |  |  |
| 9   |  |  |  |
| 10. |  |  |  |
|     |  |  |  |

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TW Ultimate Miracle Set \$150



**Repair Set** \$215



Microdermabrasion Plus Set \$58



\$68



Perfecting Set \$52



Bestie Bundle \$38





Naturally Oil \$50



**Detox & Destress** \$78



**CS** Booster \$38 each



Travel Roll Up Bag (unfilled) \$36



\$50





Line \$80



••• SPECIAL #] ••••• Buy 1 Set Get 1 50% off





Buy 2 Sets Get 1 FREE





SPECIAL #2•••••



Get a customized Roll-Up Bag complete with a skin care set





### TODAY'S SPECIALS

#### SPECIAL #1

Buy 1 Set Get 1 50% off





#### **SPECIAL #2**

Buy 2 Sets Get 1 FREE







#### **HOSTESS SPECIAL**

Book a party today and hold it with 3+ friends to get a FREE (unfilled) Pro Palette!



