

START YOUR JOURNEY TODAY!



START UP OPTIONS

eSTART \$35



Begin your Mary Kay journey with Mary Kay eStart!

Pro Start add-on \$90



Over \$400 retail value!

Optional: Add-on Mary Kay Pro Start!

GET SET FOR A BEAUTIFUL YOU

TW Ultimate Miracle Set \$150

Microdermabrasion Plus Set \$58

Bestie Bundle \$38

Detox & Destress \$78

Dash Out the Door \$50

Repair Set \$215

Facial Peel \$68

CS Retinol Set \$120

CS Booster \$38 each

Satin Set \$60

Flawless Set \$42

Perfecting Set \$52

Naturally Oil \$50

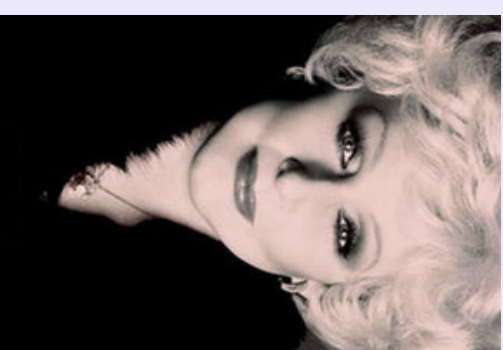
Travel Roll Up Bag (unfilled) \$36

MK Skin Care Line \$80

Hello, gorgeous!

WELCOME

I'm excited to walk you through your personalized Beauty Routine!



Mary Kay Ash

IT'S NOT HISTORY.
IT'S HER STORY.
AND OUR STORY.

MY MISSION.
MY VISION.
MY GOALS.

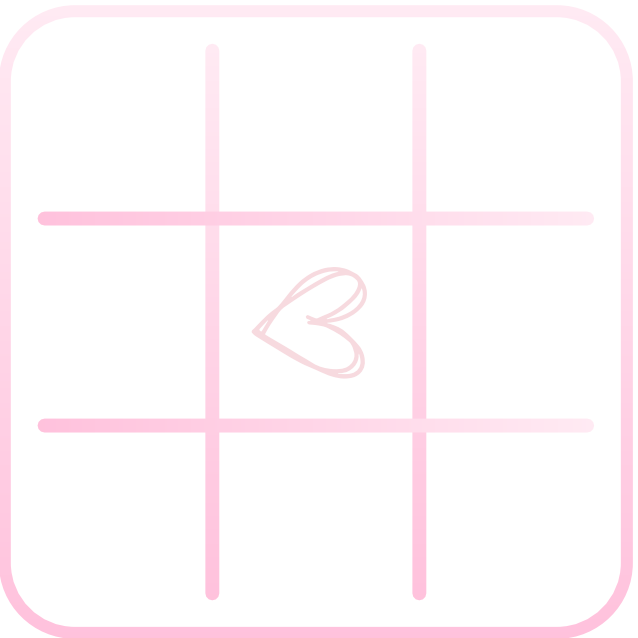


HASHTAG PARTY BOARD

Name: _____
Cell #: _____
Email: _____
Address: _____
Birthday: _____
Hostess: _____

Like it, Love it, Want it FREE or 50% Off?

Write it below.



YOUR FOLLOW UP

Circle your preference

- Weekday or Weekend?
- Morning, Afternoon or Evening?
- Skin Care Social or Beauty Bar/Bingo

Beauty OF FRIENDSHIP

Name _____ Phone _____ Over 25

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____
11. _____
12. _____
13. _____
14. _____
15. _____
16. _____
17. _____
18. _____
19. _____
20. _____

I VALUE YOUR FEEDBACK...

- Did you enjoy your time today?
 Yes No
- Do you like the way your skin feels?
 Yes No
- How many friends would you like to invite to your follow up appointment?
 1-2 Friends 3-6 Friends 6+ Friends
- Which benefits from the opportunity appeal to you most?
 Prizes & Praise Products
 Personal Growth Flexibility
 Be Your Own Boss Extra Money
 MK Philosophy
- After seeing what I do today, would you ever consider doing what I do to make some extra money? (You won't hurt my feelings!)
 Yes Maybe No
- Does saving money excite you?
 Yes No
- On a scale from 1-10 (10 being the highest), how interested are you in learning more about how this opportunity could fit into your life?
1 2 3 4 5 6 7 8 9 10
- Closing Questions:
 1. _____
 2. _____
 3. _____

Thank you for your time today. Return this paper in person or take a picture to claim your gift.

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EXPLORE EVERY HUE OF YOU!

Ask me about building your own custom color bag!

- Bestie Bundle | \$38
- Base-ics Set | \$59
- Flawless Finish Set | \$72
- Dash of Color Set | \$50
- Brush Bundle | \$68
- Glam Girl Set | \$160
- Petite Color Set | \$54
- Contour Set | \$78

TODAY ONLY!

Buy 2 sets, get a 3rd set **50% OFF**
Buy 3 sets, get a 4th set **FREE!**

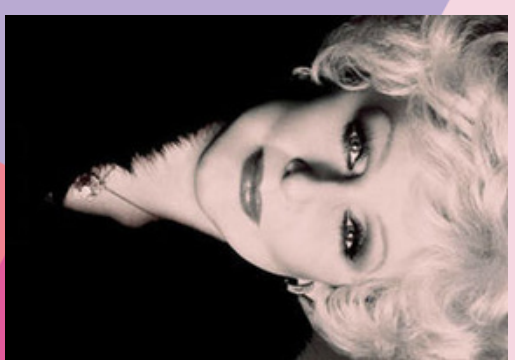


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Mary Kay Ash

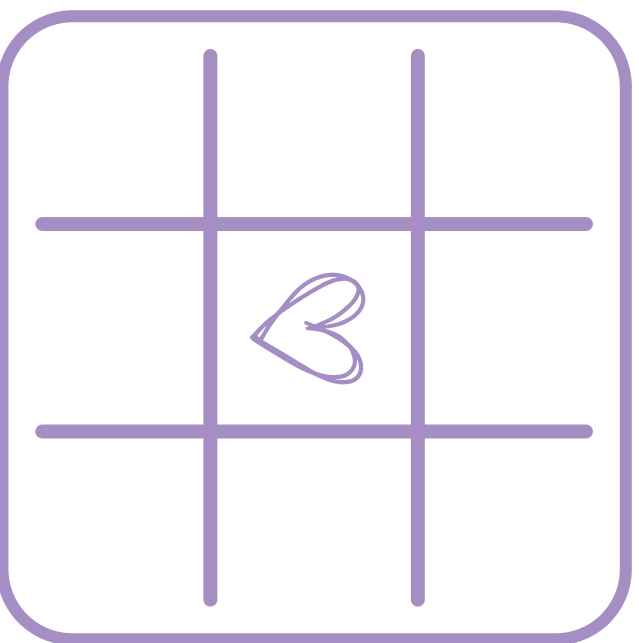
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BEAUTY OF FRIENDSHIP

- | | |
|--------------------|-----------------------|
| 1. The Millennial | 7. The Engaged Girl |
| 2. The Collector | 8. The Comedian |
| 3. The Party Girl | 9. The Connector |
| 4. The Initiator | 10. The Go-Getter |
| 5. The Trendsetter | 11. The Competitor |
| 6. The Adventurer | 12. The Beauty Expert |

WHO DO YOU KNOW?

Name

Phone

- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____

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Brush Bundle | \$68



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Petite Color Set | \$54



Contour Set | \$78

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Consultant Name: _____ Hostess Name: _____

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1 2 3 4 5 6 7 8 9 10 I'm ready to get started!
- Closing Questions: 1. _____
- 2. _____ 3. _____

BEAUTY OF FRIENDSHIP

- The Millennial
- The Collector
- The Party Girl
- The Initiator
- The Trendsetter
- The Adventurer
- The Engaged Girl
- The Comedian
- The Connector
- The Go-Getter
- The Competitor
- The Beauty Expert

WHO DO YOU KNOW?

	Name	Phone
1.	_____	_____
2.	_____	_____
3.	_____	_____
4.	_____	_____
5.	_____	_____
6.	_____	_____
7.	_____	_____
8.	_____	_____
9.	_____	_____
10.	_____	_____
11.	_____	_____
12.	_____	_____

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1 2 3 4 5 6 7 8 9 10 ← I'm ready to get started!
- Closing Questions: 1. _____
- 2. _____ 3. _____

Beauty of Friendship

The best compliment you can give me is to share me with friends and family. When they book and hold their appointment with me, I will give them a free gift from you!

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

..... Get Set for a Beautiful You



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\$150



Microdermabrasion Plus Set \$58



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Naturally Oil \$50



Travel Roll Up Bag (unfilled) \$36



MK Skin Care Line \$80

TODAY'S Specials

SPECIAL #1

Buy 1 Set Get 1 50% off



50%
off

SPECIAL #2

Buy 2 Sets Get 1 FREE



FREE

SPECIAL #3

Get a customized Roll-Up Bag
complete with a skin care set



TODAY'S SPECIALS

SPECIAL #1

Buy 1 Set Get 1 50% off



SPECIAL #2

Buy 2 Sets Get 1 FREE



HOSTESS SPECIAL

Book a party today and hold it with 3+ friends to get a FREE (unfilled) Pro Palette!

